



EDC LOAN PROGRAM

PROGRAM DESCRIPTION

As a community-based lender, the EDC helps both new and existing businesses through a wide range of loan products designed to promote competitive growth across many types of industries. The purpose of the EDC Loan Program is to help local businesses stimulate job creation and economic growth by providing access to non-traditional funding.

The EDC offers a variety of targeted lending opportunities through four distinct loan programs:

- Business Development Loan Fund
- Childcare Investment Loan Fund
- City of Ventura Business Assistance Loan Fund
- Disaster Loan Fund

The EDC Loan program works in conjunction with EDC's Small Business Development Center to provide a broad set of resources to help businesses with retention and expansion projects. With its team of approximately 30 business advisors who are experts in their fields, the SBDC provides businesses with quality technical assistance to help businesses grow.

BUSINESS DEVELOPMENT LOAN FUND

The Business Development Loan Fund stimulates job creation and economic activity by providing small businesses with greater access to capital and specialized technical business assistance. The fund is open to businesses in all industry sectors and is supported by funds from the U.S. Department of Commerce, the cities and county of Ventura and private capital. The BDLF makes available long-term, affordable financing to new and existing businesses for the following uses:

- Equipment purchases
- Working capital
- Leasehold improvements
- Debt restructuring

Terms and Eligibility

- Loans may range from \$10,000 to \$250,000
- Maximum loan term 84 months
- 3% loan origination fee
- Three years of financial statements and/or projections
- Letter of loan rejection from bank
- Creation of at least one new job per \$25,000 loaned
- Collateral for loans such as personal real estate of guarantor and/or any assets purchased by the loan and UCC-1 filing on all business assets

CHILDCARE INVESTMENT LOAN FUND

The Childcare Investment Loan Fund provides below-market financing for developing licensed quality child care and preschool facilities in Ventura County. Loans may be used for the planning, construction, expansion and rehabilitation of new or existing licensed child care and preschool centers. The fund's goal is to promote and fund a measureable increase in the number of child care and preschool spaces.

Childcare Investment Loan Fund program features

- Low-cost and affordable credit terms
- Guidance in preparing loan application documents
- Separate loan products for planning and development, construction and long-term amortized financing
- Pre-financing technical assistance and professional business assistance for loan applicants
- Liaison to city and county planning and permitting offices
- Connection to additional sources of financing, child care and preschool community resources
- Available to for-profit businesses and organizations as well as non-profits, school districts, public entities, employers and private developers

Terms and Eligibility

- Loans may range from \$10,000-\$800,000
- Maximum loan term 84 months
- \$200 loan origination fee, plus out-of-pocket expenses
- Three years of financial statements and/or projections
- Letter of loan rejection from bank
- Collateral for loans such as personal real estate of guarantor and/or any assets purchased by the loan and UCC-1 filing on all business assets

CITY OF VENTURA BUSINESS ASSISTANCE LOAN FUND

The City of Ventura, through its Business Assistance Program, offers three separate loan options with a focus on small business and micro enterprises, revitalization of the city's older commercial districts and supporting commercial property owners with code compliance. These programs are designed to help business owners overcome some of the hurdles to successful entrepreneurship. This EDC Loan Program provides business consulting services and loan application assistance to businesses and building owners through EDC's SBDC.

City of Ventura Small Business Loans

Low-interest loans designed to create jobs and support the growth of Ventura's small business community. Small business loans range from \$10,000 to \$50,000 and can be used for:

- Business-related expenses including inventory and accounts payable and receivable
- Working capital for the acquisition of an existing business, building, machinery, equipment, furniture, fixtures and vehicles
- Renovation and exterior improvements involving landscaping, facades, signage and parking areas

Commercial Rehabilitation Loans

Low-interest loans designed to revitalize the city's older commercial districts. Owners of businesses and commercial property within the downtown, midtown and Westside areas are eligible for loans from \$10,000 to \$50,000, which can be used for:

- Architectural and engineering services for preliminary construction designs and cost estimates (i.e., site plans, design concepts, color building elevations and signage designs)
- Payment of development fees for building permits, inspection services and utility conversions
- Façade and tenant improvements to signage, lighting, windows, doors, awnings and fascia
- Historic preservation activities for properties in commercial use

Code Compliance Loans

Loans from \$10,000 to \$25,000, which can be used for:

- General property maintenance improvements to exterior and interior lighting, windows, doors, exterior fences and façade maintenance (i.e. cleaning and painting)
- Parking area and drainage improvements related to paved aprons, curbs, wheel stops and striping
- Structural and seismic improvements to building supports, walls, roofs, ceilings and plumbing and electrical systems
- Modifications pursuant to the Americans with Disabilities Act

Terms and Eligibility

- Loan maximum is \$125,000 for all three programs
- Maximum loan term 84 months
- \$200 loan origination fee, plus out-of-pocket expenses
- Three years of financial statements and/or projections
- Letter of loan rejection from bank
- Creation of at least one new job per \$25,000 loaned
- Collateral for loans such as personal real estate of guarantor and/or any assets purchased by the loan and UCC-1 filing on all business assets

DISASTER BRIDGE LOAN FUND

The Disaster Bridge Loan Fund is designed to give a cash flow boost to businesses impacted by reduced sales or lost inventory due to the Thomas Fire. Loan funds may be used for the following:

- Equipment and inventory purchases
- Working capital
- Debt restructuring

Terms and Eligibility

- Loans may range from \$5,000 to \$30,000
- Maximum loan term 48 months
- 4% interest rate
- No loan origination fee, but out-of-pocket expenses apply
- Three years of financial statements and/or projections
- Collateral for loans such as personal real estate of guarantor and/or any assets purchased by the loan and UCC-1 filing on all business assets

PARTNERING ORGANIZATIONS

- SBDC
- City of Ventura
- U.S. Department of Commerce, Economic Development Administration
- Rabobank
- City National Bank
- Gene Haas Foundation
- Pacific Western Bank
- First 5 Ventura County

PROGRAM COST

This program provides free consulting services to determine finance needs and eligibility. Loan origination fees do apply. Interest rates may vary.

PROGRAM ENROLLMENT

Individuals interested in the EDC Loan Program should contact Marvin Boateng at marvin@edcollaborative.com or call 805.409.9158.

EDC Loan is a program offered by the Economic Development Collaborative in partnership with the Small Business Development Center and funded in part through a cooperative agreement with the U.S. Small Business Administration.

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